

## Managed Care Consultant Directory

As MCTAC provides large and small-group based training and technical assistance, some agencies may identify a need for more individualized help. The below list contains consulting options MCTAC is aware of for interested providers.

PLEASE NOTE: Inclusion/exclusion does not signify an endorsement or recommendation by MCTAC or its partners, the McSilver Institute, or New York University. We strongly suggest providers explore their options and do their own due diligence to determine the consultant(s) who best fit their needs. If you are a consultant with Managed Care and Behavioral Health expertise and would like to be added to the below list, please contact us at [mctac.info@nyu.edu](mailto:mctac.info@nyu.edu).

Organization	First Name	Last Name	Title	Email	Phone	Address	Website
<b>Ades Integrated Health Strategies</b>	Yves	Ades		<a href="mailto:adesy.ihs@gmail.com">adesy.ihs@gmail.com</a>	(917) 596-6584		
<b>AREA OF EXPERTISE</b>	New Business Strategy, Recovery Based Practice						
<b>Advocates for Human Potential, Inc.</b>	Darrell	Berman	Senior Director, Healthcare Solutions Marketing	<a href="mailto:dberman@ahpnet.com">dberman@ahpnet.com</a>	(518) 729-1231	41 State Street Albany, New York 12207	<a href="http://ahpnet.com">ahpnet.com</a>
<b>AREA OF EXPERTISE</b>	Contracting; Third Party Payment; Electronic Health Records; Performance Improvement and Organization Alignment; Market and Business Strategy; Service Integration and Network Development; Policy and Regulatory Guidance; Quality and Business Performance Improvement; Strategic and Business Planning; Revenue Management/ Utilization Management; Research and Evaluation, Workforce Development; Workflow Engineering/ Re-engineering for Best Practice; TA and training on trauma-informed care, shared decision-making, recovery oriented systems of care, BH/ healthcare integration, supported employment, and housing first						
<b>CCNY, Inc.</b>	Heidi	Milch	Executive Director	<a href="mailto:hmilch@ccnyinc.org">hmilch@ccnyinc.org</a>	(716) 855-0007 x303	567 Exchange St., Suite 201, Buffalo, NY 14210	<a href="http://comconnectionsny.org">comconnectionsny.org</a>
<b>AREA OF EXPERTISE</b>	Data Analytics, Quality Studies, Medicaid Data Analysis, Program Evaluation, Utilization Management, Quality Improvement (process & outcomes)						
<b>CCSI</b>	John	Lee	Director, Center for Collaboration in Community Health	<a href="mailto:jlee@ccsi.org">jlee@ccsi.org</a>	(585) 613-7627	1099 Jay Street, Building J, Rochester, NY 14611	<a href="http://ccsi.org">ccsi.org</a>
<b>AREA OF EXPERTISE</b>	Development of Meaningful Performance Profiles, Financial Analysis, Continuous Quality Improvement, Health Information Technology Consultation, Cultural and Linguistic Competence Practice Development, Trauma Informed Practice Development						
<b>CLF Consulting</b>	Cindy	Freidmutter	President	<a href="mailto:c.freidmutter@gmail.com">c.freidmutter@gmail.com</a>	(917) 554-5599	39 Plaza Street West, Suite 8C, Brooklyn, NY 11217	<a href="http://clfconsultingnyc.com">clfconsultingnyc.com</a>
<b>AREA OF EXPERTISE</b>	Strategic and business planning, program development, communications/marketing						
<b>NYSHCDATA</b>	Robert	Hom	Consultant	<a href="mailto:nyshcdata@gmail.com">nyshcdata@gmail.com</a>	(518) 527-3373	9 Graffunder Drive, Menands, NY 12204	<a href="http://nyshcdata.com">nyshcdata.com</a>
<b>AREA OF EXPERTISE</b>	Managed Care Transition Planning, Project Management, and Business Process Analysis and Improvement, Value Based Payment and Risk Sharing Analysis and Development, Report Development for Monitoring and Measuring Performance, Bench-marking and Comparatives using Publicly Available Data, Revenue Cycle and Billing, Analytics						

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<b>Evolution Consulting Solutions, LLC</b>	Dana	Guiders	Health Care Consultant	<a href="mailto:danaguidera@evolutionconsultingsolutions.com">danaguidera@evolutionconsultingsolutions.com</a>	(315) 725-4540	PO Box 309, Washington Mills, NY 13479	
<b>AREA OF EXPERTISE</b> Contract Negotiation, Practice Marketing, Physician Outreach/Provider Relations, Strategic Planning, Network Development/Network Builds, Credentialing, Revenue Management/Billing							
<b>Tucker Leifer Fidell LLP</b>	Adam	Falcone	Partner	<a href="mailto:afalcone@feldesmantucker.com">afalcone@feldesmantucker.com</a>	(202) 466-8960	1129 20th Street NW, Suite 400, Washington, DC 20036	<a href="http://feldesmantucker.com/health-law/">feldesmantucker.com/health-law/</a>
<b>AREA OF EXPERTISE</b> Legal Issues, Contracting, Mergers							
<b>Grassi &amp; Co.</b>	Joseph	Tomaino	Principal of Healthcare Strategy & Business Transformation	<a href="mailto:jtomaino@grassicpas.com">jtomaino@grassicpas.com</a>	(212) 223-5020	488 Madison Avenue, 21st Floor, New York, NY 10022	<a href="http://grassicpas.com">grassicpas.com</a>
<b>AREA OF EXPERTISE</b> Practice Management, Physician Management, Clinical Operations, Practice Promotion and Patient Relations, Financial Management, Risk Management, Human Resource Management, Compliance, Revenue Cycle Management, Value Based Care							
<b>Health Management Associates</b>	Meggan	Schilkie	Principal	<a href="mailto:mschilkie@healthmanagement.com">mschilkie@healthmanagement.com</a>	(212) 575-5929	1133 Avenue of the Americas, Suite 2810, New York, NY	<a href="http://healthmanagement.com/services">healthmanagement.com/services</a>
<b>AREA OF EXPERTISE</b> Strategic Planning, Finance, Evaluation							
<b>Loeb &amp; Troper LLP</b>	Steven	Herbst	Director of Managed Care	<a href="mailto:sherbst@loebandtroper.com">sherbst@loebandtroper.com</a>	(212) 697-3000	655 Third Avenue, New York, NY 10017	<a href="http://loebandtroper.com">loebandtroper.com</a>
<b>AREA OF EXPERTISE</b> Contracting, planning, operations, business development, health care reform, business transformation, revenue management							
<b>MediSked, LLC</b>	Ashley	Nice	Research & Compliance Consultant	<a href="mailto:ashley_nice@medisked.com">ashley_nice@medisked.com</a>	(866) 633-4753	850 University Avenue, Rochester, NY 14607	<a href="http://medisked.com">medisked.com</a>
<b>AREA OF EXPERTISE</b> Electronic Health Records, Health Information Technology Consultation, Managed Care Transition Planning, HCBS, Revenue Cycle and Billing and Coding, Data Analytics, Report Development for Monitoring and Measuring Performance, Compliance							
<b>Millin Associates, LLC</b>	Marcel	Handler	Chief Financial Officer	<a href="mailto:Mhandler@millinmedical.com">Mhandler@millinmedical.com</a>	(516) 374-4530 x5910	303 Merrick Road, Lynbrook, NY 11563	<a href="http://millinmedical.com">millinmedical.com</a>
<b>AREA OF EXPERTISE</b> Revenue Cycle Management Software & Services							
<b>MTM Services</b>	Scott	Lloyd	President	<a href="mailto:Scott.Lloyd@mtmservices.org">Scott.Lloyd@mtmservices.org</a>	(919) 387-9892	PO Box 1027, Holly Springs, NC 27540	<a href="http://mtmservices.org">mtmservices.org</a>
<b>AREA OF EXPERTISE</b> Collaborative Documentation; Standardized Documentation/Documentation Reduction Efforts; Same Day Access for Diagnostic Assessments; Centralized Scheduling; No-Show/Engagement Management; Utilization Review/Utilization Management Including Level of Care Design; Cost Finding/Rate Setting Consultation; E&M Coding Appropriateness Reviews; Documentation Compliance Risk Audits and Risk Attenuation Planning; CCBHC Conversion/Implementation; Integrated Care Implementation; Statewide Data Measurement							

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<b>Negri Management Resources</b>	Jackie	Negri	Principal and Consultant	<a href="mailto:jackie@nycap.rr.com">jackie@nycap.rr.com</a>	(518) 526-8518	194 Washington Avenue, Suite 415, Albany, NY 12210	
<b>AREA OF EXPERTISE</b> Strategic Planning, Strategic Partnerships, Organizational Assessment/Redesign, Merger, Affiliation and Network Facilitation/Development, Board Governance Facilitation/Development							
<b>O'Connell and Aronowitz</b>	Carla	Williams	Director	<a href="mailto:cwilliams@oalaw.com">cwilliams@oalaw.com</a>	(518) 462-5601	54 State Street, Albany NY 12207	<a href="http://oalaw.com/oa-healthcare-consulting-group/">oalaw.com/oa-healthcare-consulting-group/</a>
<b>AREA OF EXPERTISE</b> Contracting strategy and analysis; Market analysis; Compliance and readiness reviews; Reviews of Clinical capability and assessment needs; Operational assistance: Policy and procedure development; process analysis and staffing reviews							
<b>Paul Litwak, Attorney &amp; Counselor at Law</b>	Paul	Litwak	Attorney & Counselor at Law	<a href="mailto:plitwak@mac.com">plitwak@mac.com</a>	(757) 431-2020	7 Cherry Tree Lane, Wilton, NY 12831	
<b>AREA OF EXPERTISE</b> Organizational Development, Software Licensing, Business Alliances, Contracting, Regulatory Compliance							
<b>Sachs Policy Group</b>	Jordanna	Davis	Chief of Staff	<a href="mailto:jdavis@sachspolicy.com">jdavis@sachspolicy.com</a>	(212) 827-0660	60 East 42nd Street, Suite 1762, New York, NY 10165	<a href="http://sachspolicy.com">sachspolicy.com</a>
<b>AREA OF EXPERTISE</b> Strategic partnerships, joint management and care delivery models, financial and organizational analysis							
<b>SAE &amp; Associates</b>	Loan	Mai	Director of Population Health Management	<a href="mailto:drkloanmai@gmail.com">drkloanmai@gmail.com</a>	(212) 684-4480	280 Madison Street, Suite 1208, New York, NY 10016	<a href="http://saeandassociates.com">saeandassociates.com</a>
<b>AREA OF EXPERTISE</b> Program evaluation; Grant writing; Electronic Health Record enhancement for behavioral health; Behavioral Health Litigation Support, including both Parity compliance monitoring and structured, scored case record reviews of specific levels of care keyed to medical necessity; Population health management focusing on access and adherence to treatment; and Targeted systemic solutions to ensure improved patient care outcomes and maximum reimburse							
<b>The Compliance Consortium at Diligence.pro</b>	Derek	Jones	Director of Corporate Compliance	<a href="mailto:DrDJ@Diligence.pro">DrDJ@Diligence.pro</a>	(425) 647-9499	227 Bellevue Way NE #70, Bellevue, WA 98004	<a href="http://behavioralhealthcompliance.org">behavioralhealthcompliance.org</a>
<b>AREA OF EXPERTISE</b> Billing, coding, clinical documentation and regulatory compliance for community behavioral health providers							
<b>WCH Service Bureau, Inc.</b>	Olga	Khabinskay	COO	<a href="mailto:olgak@wchsb.com">olgak@wchsb.com</a>	(888) 924-3973 x1201	3047 Avenue U, Brooklyn, NY 11229	<a href="http://wchsb.com">wchsb.com</a>
<b>AREA OF EXPERTISE</b> Billing, Credentialing							
<b>Woodlock &amp; Associates, LLC</b>	Kristin	Woodlock	CEO	<a href="mailto:Woodlockassociates@gmail.com">Woodlockassociates@gmail.com</a>	(917) 244-4221		<a href="http://woodlockassociates.com">woodlockassociates.com</a>
<b>AREA OF EXPERTISE</b> Organizational Health Assessment; Program Design and Transformation; Merger, Affiliation and Network Development; Children's Services; Crisis Management and Turnaround							