

Managed Care Consultant Directory

As MCTAC provides large and small-group based training and technical assistance, some agencies may identify a need for more individualized help. The below list contains consulting options MCTAC is aware of for interested providers.

PLEASE NOTE: Inclusion/exclusion does not signify an endorsement or recommendation by MCTAC or its partners, the McSilver Institute, or New York University. We strongly suggest providers explore their options and do their own due diligence to determine the consultant(s) who best fit their needs. If you are a consultant with Managed Care and Behavioral Health expertise and would like to be added to the below list, please contact us at mctac.info@nyu.edu.

Organization	First Name	Last Name	Title	Email	Phone	Address	Website
Ades Integrated Health Strategies	Yves	Ades		adesy.ihs@gmail.com	(917) 596-6584		
AREA OF EXPERTISE New Business Strategy, Recovery Based Practice							
Advocates for Human Potential, Inc.	Darrell	Berman	Senior Director, Healthcare Solutions Marketing	dberman@ahpnet.com	(518) 729-1231	41 State Street Albany, New York 12207	ahpnet.com
AREA OF EXPERTISE Contracting; Third Party Payment; Electronic Health Records; Performance Improvement and Organization Alignment; Market and Business Strategy; Service Integration and Network Development; Policy and Regulatory Guidance; Quality and Business Performance Improvement; Strategic and Business Planning; Revenue Management/ Utilization Management; Research and Evaluation, Workforce Development; Workflow Engineering/ Re-engineering for Best Practice; TA and training on trauma-informed care, shared decision-making, recovery oriented systems of care, BH/ healthcare integration, supported employment, and housing first							
CCNY, Inc.	Heidi	Milch	Executive Director	hmilch@ccnyinc.org	(716) 855-0007 x303	567 Exchange St., Suite 201, Buffalo, NY 14210	comconnectionsny.org
AREA OF EXPERTISE Data Analytics, Quality Studies, Medicaid Data Analysis, Program Evaluation, Utilization Management, Quality Improvement (process & outcomes)							
CCSI	John	Lee	Director, Center for Collaboration in Community Health	jlee@ccsi.org	(585) 613-7627	1099 Jay Street, Building J, Rochester, NY 14611	ccsi.org
AREA OF EXPERTISE Development of Meaningful Performance Profiles, Financial Analysis, Continuous Quality Improvement, Health Information Technology Consultation, Cultural and Linguistic Competence Practice Development, Trauma Informed Practice Development							
CLF Consulting	Cindy	Freidmutter	President	c.freidmutter@gmail.com	(917) 554-5599	39 Plaza Street West, Suite 8C, Brooklyn, NY 11217	clfconsultingnyc.com
AREA OF EXPERTISE Strategic and business planning, program development, communications/marketing							
EJH Healthcare Analytics and Consulting	Emily	Hom	Consultant		(518) 527-3373	9 Graffunder Drive, Menands, NY 12204	
AREA OF EXPERTISE Managed Care Transition Planning, Project Management, and Business Process Analysis and Improvement, Value Based Payment and Risk Sharing Analysis and Development, Report Development for Monitoring and Measuring Performance, Bench-marking and Comparatives using Publicly Available Data, Revenue Cycle and Billing, Analytics							

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Evolution Consulting Solutions, LLC	Dana	Guiders	Health Care Consultant	danaguidera@evolutionconsultingsolutions.com	(315) 725-4540	PO Box 309, Washington Mills, NY 13479	
AREA OF EXPERTISE Contract Negotiation, Practice Marketing, Physician Outreach/Provider Relations, Strategic Planning, Network Development/Network Builds, Credentialing, Revenue Management/Billing							
Tucker Leifer Fidell LLP	Adam	Falcone	Partner	afalcone@feldesmantucker.com	(202) 466-8960	1129 20th Street NW, Suite 400, Washington, DC 20036	feldesmantucker.com/health-law/
AREA OF EXPERTISE Legal Issues, Contracting, Mergers							
Grassi & Co.	Joseph	Tomaino	Principal of Healthcare Strategy & Business Transformation	jtomaino@grassicpas.com	(212) 223-5020	488 Madison Avenue, 21st Floor, New York, NY 10022	grassicpas.com
AREA OF EXPERTISE Practice Management, Physician Management, Clinical Operations, Practice Promotion and Patient Relations, Financial Management, Risk Management, Human Resource Management, Compliance, Revenue Cycle Management, Value Based Care							
Health Management Associates	Meggan	Schilkie	Principal	mschilkie@healthmanagement.com	(212) 575-5929	1133 Avenue of the Americas, Suite 2810, New York, NY	healthmanagement.com/services
AREA OF EXPERTISE Strategic Planning, Finance, Evaluation							
Loeb & Troper LLP	Steven	Herbst	Director of Managed Care	sherbst@loebandtrop.com	(212) 697-3000	655 Third Avenue, New York, NY 10017	loebandtrop.com
AREA OF EXPERTISE Contracting, planning, operations, business development, health care reform, business transformation, revenue management							
MediSked, LLC	Ashley	Nice	Research & Compliance Consultant	ashley_nice@medisked.com	(866) 633-4753	850 University Avenue, Rochester, NY 14607	medisked.com
AREA OF EXPERTISE Electronic Health Records, Health Information Technology Consultation, Managed Care Transition Planning, HCBS, Revenue Cycle and Billing and Coding, Data Analytics, Report Development for Monitoring and Measuring Performance, Compliance							
Millin Associates, LLC	Marcel	Handler	Chief Financial Officer	Mhandler@millinmedical.com	(516) 374-4530 x5910	303 Merrick Road, Lynbrook, NY 11563	millinmedical.com
AREA OF EXPERTISE Revenue Cycle Management Software & Services							
MTM Services	Scott	Lloyd	President	Scott.Lloyd@mtmservices.org	(919) 387-9892	PO Box 1027, Holly Springs, NC 27540	mtmservices.org
AREA OF EXPERTISE Collaborative Documentation; Standardized Documentation/Documentation Reduction Efforts; Same Day Access for Diagnostic Assessments; Centralized Scheduling; No-Show/Engagement Management; Utilization Review/Utilization Management Including Level of Care Design; Cost Finding/Rate Setting Consultation; E&M Coding Appropriateness Reviews; Documentation Compliance Risk Audits and Risk Attenuation Planning; CCBHC Conversion/Implementation; Integrated Care Implementation; Statewide Data Measurement							

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Negri Management Resources	Jackie	Negri	Principal and Consultant	jackie@nycap.rr.com	(518) 526-8518	194 Washington Avenue, Suite 415, Albany, NY 12210	
AREA OF EXPERTISE Strategic Planning, Strategic Partnerships, Organizational Assessment/Redesign, Merger, Affiliation and Network Facilitation/Development, Board Governance Facilitation/Development							
O'Connell and Aronowitz	Carla	Williams	Director	cwilliams@oalaw.com	(518) 462-5601	54 State Street, Albany NY 12207	oalaw.com/oa-healthcare-consulting-group/
AREA OF EXPERTISE Contracting strategy and analysis; Market analysis; Compliance and readiness reviews; Reviews of Clinical capability and assessment needs; Operational assistance: Policy and procedure development; process analysis and staffing reviews							
Paul Litwak, Attorney & Counselor at Law	Paul	Litwak	Attorney & Counselor at Law	plitwak@mac.com	(757) 431-2020	7 Cherry Tree Lane, Wilton, NY 12831	
AREA OF EXPERTISE Organizational Development, Software Licensing, Business Alliances, Contracting, Regulatory Compliance							
Sachs Policy Group	Jordanna	Davis	Chief of Staff	jdavis@sachspolicy.com	(212) 827-0660	60 East 42nd Street, Suite 1762, New York, NY 10165	sachspolicy.com
AREA OF EXPERTISE Strategic partnerships, joint management and care delivery models, financial and organizational analysis							
SAE & Associates	Loan	Mai	Director of Population Health Management	drkloanmai@gmail.com	(212) 684-4480	280 Madison Street, Suite 1208, New York, NY 10016	saeandassociates.com
AREA OF EXPERTISE Program evaluation; Grant writing; Electronic Health Record enhancement for behavioral health; Behavioral Health Litigation Support, including both Parity compliance monitoring and structured, scored case record reviews of specific levels of care keyed to medical necessity; Population health management focusing on access and adherence to treatment; and Targeted systemic solutions to ensure improved patient care outcomes and maximum reimbursement							
Sterling Consulting	Bethanne	White	President	bwhite@sterlingconsulting.us.com	(585) 317-6036	140A Metro Park, Rochester, NY 14623	sterlingconsulting.us.com
AREA OF EXPERTISE Managed Care Transition Services, UR/UM Process Planning, HCBS Transition to Managed Care, BH Client Engagement Strategies, Board Development, Organizational Development, Project Management							
The Compliance Consortium at Dillgence.pro	Derek	Jones	Director of Corporate Compliance	DrDJ@Diligence.pro	(425) 647-9499	227 Bellevue Way NE #70, Bellevue, WA 98004	behavioralhealthcompliance.org
AREA OF EXPERTISE Billing, coding, clinical documentation and regulatory compliance for community behavioral health providers							
WCH Service Bureau, Inc.	Olga	Khabinskay	COO	olgak@wchsb.com	(888) 924-3973 x1201	3047 Avenue U, Brooklyn, NY 11229	wchsb.com
AREA OF EXPERTISE Billing, Credentialing							
Woodlock & Associates, LLC	Kristin	Woodlock	CEO	Woodlockassociates@gmail.com	(917) 244-4221		woodlockassociates.com
AREA OF EXPERTISE Organizational Health Assessment; Program Design and Transformation; Merger, Affiliation and Network Development; Children's Services; Crisis Management and Turnaround							